

## Stakeholders

### Map of Enea Capital Group stakeholders

Stakeholder	Communication channels
Investors, Shareholders, Analysts	<ul style="list-style-type: none"> <li>• Investor Relations Office</li> <li>• face-to-face meetings with investors i.e. road show, study tour</li> <li>• conferences</li> <li>• mobile applications</li> <li>• new website <a href="http://www.enea.pl">www.enea.pl</a></li> <li>• current and quarterly reports</li> <li>• annual report</li> <li>• CSR report</li> </ul>
Employees	<ul style="list-style-type: none"> <li>• employee satisfaction research</li> <li>• meetings and trainings</li> <li>• cooperation with trade members</li> <li>• intranet</li> <li>• newsletters</li> <li>• meetings and newsletters for managers</li> <li>• broadcasting system</li> <li>• employee volunteer program</li> <li>• annual report</li> <li>• CSR report</li> <li>• intelligent kiosks</li> </ul>
Clients	<ul style="list-style-type: none"> <li>• direct contact with the Customer Service Centre and Sales Offices</li> <li>• electronic Customer Service Centre (eCSC)</li> <li>• customer hotline (Contact Centre)</li> <li>• Enea Purchasing Zone</li> <li>• customer satisfaction research</li> <li>• new website <a href="http://www.enea.pl">www.enea.pl</a></li> <li>• platform <a href="http://www.energiaplus.pl">www.energiaplus.pl</a></li> </ul>

Corporate social responsibility report of Enea Capital Group 2015

	<ul style="list-style-type: none"> <li>• profile “Energia +” on Facebook</li> <li>• Web platform for communication with municipalities</li> <li>• print on invoices, invoices inserts</li> <li>• ATL media</li> <li>• partners and caregivers of a Client</li> <li>• special events i.e. sponsored by Enea</li> <li>• advertisements in the local media: newspapers and radio</li> <li>• annual report</li> <li>• CSR report</li> </ul>
Local authorities	<ul style="list-style-type: none"> <li>• direct meetings, participation in local events</li> <li>• representatives of Enea take an active part in the working group appointed by the governor of Wielkopolska. Its goal is to identify the essential social needs and planning measures for their implementation</li> <li>• newsletter</li> <li>• websites, including new website <a href="http://www.enea.pl">www.enea.pl</a></li> <li>• conferences</li> <li>• CSR report</li> </ul>
Local communities, public opinion	<ul style="list-style-type: none"> <li>• direct meetings and cooperation with representatives of the local communities</li> <li>• contact and cooperation with the Enea Foundation</li> <li>• communication with local and national media</li> <li>• participation of Enea Capital Group employees in activities for the sake of local communities within employee volunteer program</li> <li>• new website <a href="http://www.enea.pl">www.enea.pl</a>, including website tab dedicated to corporate social responsibility, Enea strategic goals in that respect and their implementation</li> <li>• lectures and participation in industry events and events dedicated to corporate social responsibility</li> <li>• CSR report</li> </ul>
Non-governmental organizations, beneficiaries, social partners, scientific institutions	<ul style="list-style-type: none"> <li>• new website <a href="http://www.enea.pl">www.enea.pl</a></li> <li>• application form for beneficiaries</li> <li>• direct contact</li> <li>• dialogue during the implementation of shared projects</li> <li>• CSR report</li> </ul>
Contractors and suppliers	<ul style="list-style-type: none"> <li>• direct communication with dedicated people appointed for cooperation from the Group companies</li> <li>• new website <a href="http://www.enea.pl">www.enea.pl</a></li> <li>• industry meetings, trade fairs</li> <li>• annual report</li> </ul>

	<ul style="list-style-type: none"> <li>• CSR report</li> </ul>
Industry organizations	<ul style="list-style-type: none"> <li>• meetings</li> <li>• trade fairs</li> <li>• membership in organizations</li> <li>• participation in working groups, authorities of industry organizations</li> <li>• annual report</li> <li>• CSR report</li> </ul>
Media	<ul style="list-style-type: none"> <li>• press office and current communication</li> <li>• contact by the dedicated e-mail</li> <li>• new website <a href="http://www.enea.pl">www.enea.pl</a></li> <li>• meetings with media</li> <li>• press conferences</li> <li>• CSR report</li> </ul>
Public administration	<ul style="list-style-type: none"> <li>• reports</li> <li>• annual report</li> <li>• CSR report</li> <li>• direct communication</li> <li>• conferences</li> </ul>
Natural environment	<ul style="list-style-type: none"> <li>• communication of environmental impact through statements and reports sent to government entities dedicated to environment protection and through the CSR Report</li> </ul>

## Membership in organizations

We have joined the Polish Member Committee of the World Energy Council in January 2015.

Enea Group companies also belong to the following organizations:

- EDSO for Smart Grids
- Polish District Heating Chamber of Commerce
- Polish Chamber of Power Industry and Environmental Protection

- Partner Club of the Poznan University of Economics
- Polish Testing Laboratories POLLAB
- Lubuskie Association for Energy Development
- Polish Electricity Association
- Polish Committee of the World Energy Council
- Polish Wind Energy Association
- Polish Society of Transmission and Distribution of Electricity
- Association of Polish Electrical Engineers
- Association of Listed Companies
- Polish Association for Hydropower
- Economic Society Polish Power Plants
- Association of Energy Trading
- Wielkopolska Chamber of Commerce and Industry

## Suppliers

### Our Clients

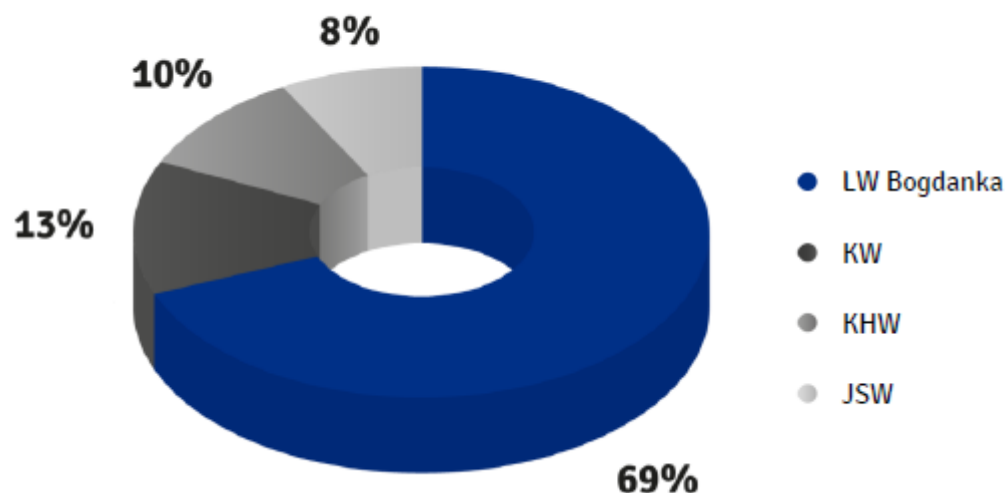
We use services and products from hundreds of suppliers every day. From January 2015, purchasing issues have been assigned to Enea Centrum, which is an “administrative centre” of Enea.

Our daily activities related to the production and marketing of energy could not be done without suppliers of key raw materials and transport services ensuring smooth supply of raw materials to the plant, as well as key suppliers for Enea Operator who provide high quality products needed for the modernization and maintenance of energy distribution networks.

We constantly cooperate with domestic and foreign producers of coal, which is for us one of the most important raw materials. The main Polish suppliers include:

- Lubelski Węgiel “Bogdanka” - the company which joined the Enea Group in 2015
- Katowicki Holding Węglowy
- Jastrzębska Spółka Węglowa
- Kompania Węglowa

Coal suppliers to Enea Wytwarzanie in 2015



We also work with suppliers of biomass that we use to produce energy. These are suppliers of wood chips, energy willow, sunflower husk pellets or beetroot pulp.

Suppliers are obliged to follow practices consistent with the objectives of the Integrated Management System for Quality, Environment and Work Safety which is binding in Enea Wytwarzanie.

Furthermore, the System of Due Caution influences principles of cooperation with biomass suppliers. Issues related with principles of cooperation with suppliers are also regulated by the Code of Ethics and Code of Values.

#### Providers of transport services

The flow of energy production depends, inter alia, on the timely deliveries of raw materials. Such deliveries are possible through constant cooperation with transport companies.

Hard coal is delivered to the Koziencice Power Station exclusively by rail - in 2015, mainly within services of PKP Cargo. Deliveries of coal and biomass for Bialystok Power Station also depend on the rail carrier.

### Suppliers of distribution segment

From more than one thousand suppliers of products and services for distribution segment the most important categories include:

- suppliers of electrical materials used in the construction and operation of the distribution network, producers of transformers, cables and wires, accessories for the construction of the network
- suppliers of IT infrastructure and services related with the design of the power network
- providers of modernization services or construction of power grids
- software, vehicles, fuel and safety equipment providers.